



Case Study:

Dutton Gregory



“As a legal firm our clients’ data are highly sensitive and it was imperative that we partnered with an IT provider who not only understood our business and objectives but could also manage risk and regulatory requirements.”

Carol Nelthorpe-Cowne, IT Director,
Dutton Gregory

Dutton Gregory is a leading commercial law firm in the South of England. The firm has a reputation for delivering first-class advice and ensuring a successful outcome for corporate and private clients.

Snapshot

- Legal firm, regulated industry
- 140 + users
- Objective to increase mobility & productivity
- Critical security & compliance requirements
- Recommended migration to Microsoft Azure (IaaS solution)
- Plus, Office 365 migration
- UK data & service centre
- Cost effective and compliant solution
- Staged migration to minimise business disruption
- Cloud solutions further optimised to drive more efficiencies and cost savings
- Dutton Gregory’s legal team are now able to work remotely and securely
- Backed up with Managed IT Support to minimise downtime and boost productivity levels.

What did Dutton Gregory want to achieve?

Dutton Gregory needed to ensure their legal team could assess IT systems remotely without compromising security or compliance requirements.

Solicitors working from court or from clients' offices struggled to access documents and files securely. This was having an impact on productivity, as Dutton Gregory's legacy infrastructure could not be easily integrated with remote access tools in a cost effective and compliant way.

How did we help them to succeed?

Our client relationship has spanned over twelve years, so we were the natural choice to be asked to support Dutton Gregory's digital transformation from on premise IT infrastructure and applications to secure cloud solutions, including addressing pain points around security and compliance.

A key regulatory requirement was that the IT infrastructure and data remained in the UK and that data processing complied with industry regulations, including PCI DSS, and recent legislation such as GDPR.

We recommended migrating Dutton Gregory's IT infrastructure to Microsoft Azure, providing the company with a cost-effective all-in-one solution. This removes the need for additional services such as Disaster Recovery, Back Up, Archiving and Authentication, as they are all part of the IaaS solution.

Office 365 was also recommended to provide software and applications for day-to-day operations.

We implemented a staged migration from Dutton Gregory's legacy systems to the cloud, to minimise disruption and identify any integration issues without impacting on productivity. This was successfully completed, and the legal team are now able to work remotely, accessing the company's systems and data securely and compliantly.

Since the initial cloud migration project, Cloud Business has optimised Dutton Gregory's cloud solutions to drive more efficiencies and cost savings, for example by switching off resource overnight and taking advantage of savings that can be made with on demand cloud platforms.

Were Dutton Gregory happy with the outcome?

"Cloud Business worked closely with us for the past 12 years, most recently to identify the right cloud platforms for our business and ensure that we met every regulatory and security requirement."

Carol Nelthorpe-Cowne, IT Director, Dutton Gregory.

A final word about Cloud Business

We create transformative IT technology solutions that give our customers the protection and freedom to become the business they want to be.

Over 20 years of experience in the delivery of IT Support and project services to recognised UK and global brands on a 24 x 7 x 365 basis.

Highly accredited to SDI 4* (one of only two companies globally), ISO 27001 and ITIL standards.

Learn more about us at www.cloudbusiness.com.

For further information on how Cloud Business can support your migration to Office 365, please contact us at hello@cloudbusiness.com, or talk to us on [0845 680 8538](tel:08456808538).

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