



# Microsoft Dynamics 365 Services

When you're considering a Microsoft Dynamics 365 solution, **discovery & planning** is critical to a successful transition.

Technology can take you closer to your business goals than you thought possible. With a Microsoft Dynamics 365 Assessment we can show you how.

Your ERP system manages everything from financial processes, daily operations, your people and even your interactions with customers.

As a Microsoft Gold Partner and digital transformation experts, we've helped hundreds of organisations deploy cutting edge technology like Dynamics 365 and improve processes with quick wins, replace legacy business applications or ERP and migrate them to the cloud.

Our focus is on driving value from all the business applications on the Dynamics 365 platform, and aligning solutions with your IT environment, business, people and culture.

## Why Dynamics 365?

Microsoft Dynamics 365 and Power Platform are helping organisations adapt to changing market conditions and position themselves for agility and resilience.

The suite of intelligent applications help customers unify their data and drive better business outcomes. Dynamics 365 delivers

powerful capabilities across finance, operations, human resources, commerce, sales marketing and service – but the question is: **Which Dynamics 365 solution is right for you?**

A Dynamics 365 Assessment will answer this question and show you how Dynamics can be aligned with your strategic objectives and business roadmap.

## What is a Dynamics 365 Assessment?

Planning is a vital step to determine the value Dynamics 365 can add to your business. Our Assessment service includes:

- **Briefing call:** our solution experts will setup a call with you to discuss different focus areas with your business in mind.
- **Focus areas:** you're invited to select up to 3 key business areas following this conversation from the focus areas overleaf. Our solutions expert will help you tailor the workshop agenda.
- **Interactive workshop:** delivered online in increments of 4 hours to ensure minimal disruption to your business
- **Detailed assessment:** the workshop output is provided as a document that forms the blueprint for your business application change or process enhancement.

# Microsoft Cloud Assessment

## Freedom to **become the business you want to be**, starts with a Dynamics 365 Assessment

### Dynamics 365 interactive workshop



The interactive workshop kicks off with an introduction of the Dynamics 365 product suite, highlighting similarities and differences. This prompts constructive conversation and collaboration toward the following key business areas:

FOCUS AREA	We'll help you select the 3 top focus areas that are right for your organisation, aligned with your desired business outcomes	
ENHANCE FINANCIALS	Financials form a crucial function of the heartbeat of every business. This interactive workshop is designed align Dynamics 365 and Power Platform capabilities to your core financial tasks and processes and might include components such as:	
	<ul style="list-style-type: none"><li>• General Ledger</li><li>• Budgeting</li><li>• Accounts Payable and Accounts Receivable</li><li>• Cash and Bank Management</li><li>• Compliance</li></ul>	<ul style="list-style-type: none"><li>• Fixed Assets</li><li>• Cost Accounting</li><li>• Multi-company &amp; Multi-currency</li><li>• Consolidated Reporting</li></ul>
STREAMLINE INVENTORY OR SUPPLY CHAIN	Your warehouse operations and inventory required a streamlined approach to effectively manage capacity and space – visibility of inventory is essential for receiving, picking, and shipping operations and daily tasks require simplification to guarantee maximum productivity. This interactive workshop might include components such as:	
	<ul style="list-style-type: none"><li>• Cost management</li><li>• Product information management</li><li>• Procurement and Sourcing</li></ul>	<ul style="list-style-type: none"><li>• Master planning</li><li>• Warehouse management</li><li>• Transportation and Logistics</li></ul>
WIN WITH RETAIL AND COMMERCE	This interactive workshop will help you realise your strategy to rise above competitors and elevate your brand with an optimised retail or commerce experience that can maximise profitability, drive accuracy on customer demand and offer a unified experience across various channels. This workshop includes components such as:	
	<ul style="list-style-type: none"><li>• Digital Commerce</li><li>• Omnichannel experiences</li><li>• Orders, customers and financials</li></ul>	<ul style="list-style-type: none"><li>• Brand Loyalty and “customer-first”</li><li>• Merchandising products and services</li><li>• Fraud protection</li></ul>
IMPROVE REPORTING AND ANALYTICS	This interactive workshop brings together the insights you need to drive intelligent business decisions. From predictive insights for information workers to executive decision-making, this workshop includes components such as:	
	<ul style="list-style-type: none"><li>• Financial reporting</li><li>• Business documents and printing</li><li>• Regulatory reporting</li></ul>	<ul style="list-style-type: none"><li>• Dashboards and Business Intelligence</li><li>• Electronic reporting</li><li>• Predictive AI and Customer insights</li></ul>
EXCEL AT CUSTOMER ENGAGEMENT	This interactive workshop is centred around your customer: the lifecycle from first impression to fostering lasting relationships and providing pro-active customer service. This workshop might include components such as:	
	<ul style="list-style-type: none"><li>• Sales</li><li>• Customer Voice</li></ul>	<ul style="list-style-type: none"><li>• Customer Service</li><li>• Field agents or Service scheduling</li></ul>

Want to find out more? Our Dynamics 365 Assessment is competitively priced and will ensure you get positive ROI from the solutions you deploy. Contact your account manager today to get started with Dynamics 365 and become the business you want to be.