

## WiFi as a Service

# Cloud-optimised network infrastructure on a monthly subscription basis



Pay for your network equipment with your OpEx budget.

Today's IT teams are expected to deploy network solutions that provide full functionality and security into the next decade, yet traditional purchase models lack the flexibility to adapt on demand.

Most organisations are finding it increasingly difficult to forecast future requirements for items such as demand, compliance requirements, BYOD initiatives, security and remote access.

To be competitive, they need a way to invest in critical IT infrastructure that offers end-to-end flexibility while protecting valuable capital.

Powered by Extreme Networks, our **WiFi as a Service** enables you to address your ever-changing needs with an easy-to-use opex as-a-service acquisition model.

WiFi as a Service provides the same level of flexibility and agility as a cloud-based network.

You can define the network you require today and seamlessly adjust to the shifts, at no cost, with no penalty, on your terms.

With WiFi as a Service, you can fund a significant percentage of your new Extreme network by simply transferring what they spend on monthly support services for legacy equipment.

Speak to our team to discuss how we can support your organisation:

Cloud Business Limited  
8 North Street  
Guildford  
GU1 4AF

08456 808538  
hello@cloudbusiness.com  
cloudbusiness.com

### 100% Compatible, 100% of the Time

Many organisations have fragmented network architectures that have been built and patched over time. When new components are introduced into aging infrastructure, compatibility issues may arise and leave organisations exposed to access and security issues. WiFi as a Service allows organisations to change components on demand, ensuring complete compatibility today and every day.

### Why WiFi as a Service?

- Offers opex, as-a-service budget availability
- Provides on-demand upgradability
- Enables limitless scalability
- Facilitates predictable payment schedules
- Aligns costs with consumption Increase capital efficiency
- Pay as you go
- Eliminates business risk
- Freedom from depreciation cycles and term commitments
- Enterprise financial ratio stability
- 24/7/365 support

### Why Cloud Business?

We work with carefully selected technology partners to ensure our customers can access solutions that help them achieve their goals.

Cloud Business is an Extreme Networks Gold Partner, with extensive experience deploying network solutions for a wide range of customers.

cloud  
business